MAIL TO: Office of the Attorney General Registry of Charitable Trusts P.O. Box 903447 Sacramento, CA 94203-4470

4 × 1.92 " \*

STREET ADDRESS: 1300 | I Street, Room 1130 Sacramento, CA 95814 Telephone: (916) 323-5079

## COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

## 2000 ANNUAL FINANCIAL REPORT (California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1 (Recently enacted).



WEBSITE ADDRESS: http://caag.state.ca.us/charities/	An annual finan for each charity soli	cial report must be filed for each ever cited for during the previous calenda	nt r year.	SPARTMEN
Name and Address of Commercial Fundraiser:	70	CT No 3 400	50_ F.E.I.N. No.	n or Charitable Purposes:
Name of Commercial Fundraiser	Telefund, Inc.	Name of Charity	Satiety Found	lation
	PO Box 120557 on, MA 02112-0557	421 Avia		
_		Frederic	ck, MD 21	701
City, State, and ZIP Code of Commercial Fundraiser	heid (on) (from)	City, State, and ZIP C	to 12/3//05	, 200
(Type of Activity)  1. REVENUE A. Cash contributions B. Entertainment sales or admission charges C. Sales from products D. Advertisement sales E. Membership fees F. Other sources: (Specify) a		560 521,00	A. B. C. D.	
b cd. G. TOTAL REVENUE		- , _ ,	Fc.	560,521.00 G.
2. EXPENSES A. Fees or commissions B. Salaries C. Payroll taxes D. Employee benefits E. Cost of merchandise for resale F. Cost of entertainment G. Postage H. Advertising I. Telephone J. Rental of equipment K. Facilities charge L. Permits M. Other expenses: (Specify) a. b. c. d. N. TOTAL EXPENSES 3. Distribution or net to charitable organization	n or charitable purposes		C. D. Se	e fached 144,496.00 116,025.00
<ol> <li>(a) Is any officer, director, partner or owner of the Commercial Fundraiser has contracted by the Commercial Fundraiser has contracted by the Commercial Fundraiser has contracted by the Commercial Fundraiser has been also b</li></ol>	of the Commercial Fundraise cted to solicit? lete the following:	r in any way affiliated with or control,	directly or indirectly, the	e charitable organization for wh
Name of officer, director, partner or owner of Commercial Fundraiser	of Nar char	ne and address of itable organization	Relation To char	ship of officer, etc. itable organization
ntified in 4(a), at	each copy of the contract bet	ween the commercial fundraiser an	d the charity.	4/29/03
Ünger penalues or pergry, I declare that I have	<del></del>			
Signature of authorized officer (Commercial Fundraiser)	Hyam Ky Printed Name	ramed VP, O	revations	3/21/2003 Date
This report aritable	e organization for verifying the dis	- 1	- 0	4
Signature of Authorized of Signature of Authorized of Signature of Authorized of Signature of Si	DIANA /	. Roberts Se	Title VP	3-24-03 Date
Signatu or augustized officer/director (Charity)	Rober C	401606	Title	3-24-63 Date

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KECELAED

401607

## **SOLICITATION CAMPAIGN FINANCIAL REPORT**

Addendum
Telefund -- Air Safety Foundation
2002

Total Contributions Received: \$560,521.00

## **Expenses**

Office Manager's Fee:	\$22,956.77
Caller Salaries:	\$64,051.50
Printing:	\$1,647.48
Postage & Shipping:	\$10,410.28
Telephone:	\$8,791.91
Office Rental:	\$5,744.75
Utilities:	\$0.00
Equipment & Supplies:	\$3,761.05
Insurance:	\$2,764.95
Advertising:	\$1,675.28
Travel:	\$512.85
Registration Fees:	\$1,169.92
Bank Charges:	\$31.12
Computer/Data Processing:	\$595.36
Employee Benefits:	\$689.40
Taxes non-payroll:	\$980.90
Consultants / Accounting:	\$2,674.44
Interest:	\$0.00

**TOTAL EXPENSES:** \$128,457.97

Professional Fundraiser's Fee: \$16,038.03

TOTAL CHARGED TO CLIENT: \$144,496.00

NET AMOUNT TO CLIENT: \$416,025.00

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